

SPRING Report

Mentorship Program Graduation

The Healthcare Council celebrated twelve 2024 Mentorship Program graduates on May 9 at the beautiful Center Club in Baltimore, Maryland. The graduates, a cohort of young healthcare professionals across the region, completed a six-month, tailored mentoring engagement with a healthcare leader in their field.

The program began with mentees completing an application that included their background, career goals and interest in the program. They were then matched with volunteer mentors in the region to guide them on their mentoring journey. Each mentor/mentee pair established written goals for the program and met at least six times during the period of November 2023 – April 2024.

The program culminated in the May ceremony where the mentees were recognized and received a graduation certificate. The ceremony was held in conjunction with The Healthcare Council's Young Healthcare Professionals networking event and was headlined by **Brad Chambers**, Senior Vice President and Chief Operating Officer, MedStar Health, Baltimore Region. Brad was also a sponsor of the program, along with Kaiser Permanente and CRGA.

Congratulations to our 2023 - 2024 Mentoring Cohort!

Amy Persiante

Derek Marconi

Olivia Voeglein

Andre D'Souza

Erica Lockhart

Sarah Thornton

Ashley Taylor

Lucy Downey

Talijah Daring

Darlyne Atatsi

Michael Taber

Victor Hernandez

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Cooperation.
Education.

THE
Healthcare
Council



CONGRATULATIONS

Congratulations to our 2023-2024 Mentorship Program Graduates. We look forward to following your professional journeys. A sincere thank you to our Mentors for volunteering their time and expertise!



We look forward to watching your careers soar, and we are grateful that you participated in the 2023 – 2024 Mentoring Program.

We would also like to give a special thank you to our 2023-2024 mentor volunteers:

- Brett Willsie**
- Jeff Galino**
- Rebecca Myers**
- Ajay K Gupta**
- Hanan Foley**
- Vanessa Murray**
- Melissa Hall**
- Tresa Fitch Drakeford**
- Kelly Miller**
- Eunmee Shim**
- Marya Sabalbaro**
- Sarah Frazell**
- Kirsten Edler**
- Susan Giordano**
- Hannah Jacobs**



Interested in being a mentor or mentee in our next cohort? [Fill out this form.](#)



The Healthcare Council/ShareSource Acquires Purchasing Connections, Solidifying Leadership in Group Purchasing

April 1, 2024 marked a significant milestone for The Healthcare Council/ShareSource as we proudly announced the completion of our acquisition of Purchasing Connections. This strategic move reinforces our position as a leader in the group purchasing space and underscores our commitment to delivering unparalleled value to our members.

The acquisition of Purchasing Connections represents a key step in our ongoing efforts to enhance our offerings and expand our reach. With the transfer agreement signed by the Premier Affiliate Director of AdventHealth and ShareSource, and approved by Premier, we are well-positioned to seamlessly integrate Purchasing Connections into our organization.

"We are thrilled to welcome Purchasing Connections into The Healthcare Council/ShareSource family," said Les Pitton, President & CEO of The Healthcare Council. "This acquisition not only strengthens our presence in the group purchasing market but also enables us to better serve our members and enables us to serve our clients with their supply chain needs nationwide."

Donna Bailey, the President & CEO of Purchasing Connections, expressed her support for the acquisition, stating, "This marks a new chapter and a wonderful opportunity for the team at Purchasing Connections to join forces with The Healthcare Council and ShareSource. I am confident in the bright future ahead and the continued success we will achieve together."

Our immediate focus is on ensuring a smooth transition for all members and clients, said Les. We have already finalized the organization structure and initiated the migration and price activations process. Moving forward, our team will work diligently to maintain existing relationships, drive business growth and expand our affiliate member roster across the United States.

As we embark on this exciting new chapter, we remain steadfast in our commitment to delivering value, innovation and excellence to our members and clients.

Welcome New Staff Members

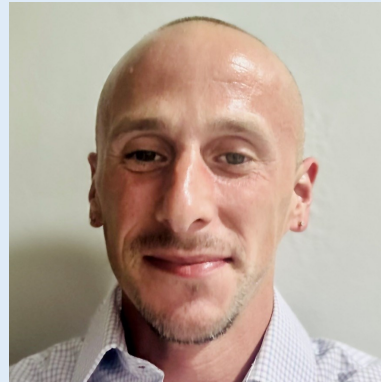


Donna Bailey

Donna came to us after selling her business that was owned for more than a decade. She has a Bachelor's in Business, focusing on Supply Chain and Operations Management, Inventory and Logistics; and 20 years of supply chain experience.

She has extensive hospital supply chain experience in Group Purchasing, contract negotiations, construction and expansion. Donna has worked with all departments in the acute setting, along with the entire continuum of care: physician practices, surgery centers, laboratories, imaging centers, and skilled and assisted senior living.

Donna lives in Louisville, KY with her husband of more than 30 years and her dog, Minnie. She enjoys traveling, live music and the family's Tennessee lake house.



Jason Hill

Jason started his career in healthcare 15+ years ago in Columbus, Ohio, as a clinician. While attending the University of Phoenix for his Master's in Healthcare Administration, he was a State -Tested Nursing Assistant.

Jason has worked in long-term care, hospice and palliative care, acute care, Alzheimer's care and home care. After finishing his Master's Degree, he began his career in Group Purchasing, Supply Chain and Healthcare Compliance. He brings his valuable expertise to ShareSource, contributing to the team's overall success.

Jason lives in New Port Richey, FL with his spouse and two dogs. He is a fitness enthusiast, loves the outdoors and being at the beach.



Hunter Mills

Hunter will be working with the ShareSource team as a marketing consultant and guiding customer support, creating a robust social media presence, overseeing all marketing activities and campaigns, along with attracting prospective

customers.

Hunter has extensive experience in marketing as the Founder and Owner of FutureMadeMedia, a digital marketing company specializing in funnel development. Originally from Louisville, KY, and a former student at the University of Louisville, Hunter left college to pursue a business career, starting at Apple. This experience inspired him to start his own company.

He is married to Beverly and enjoys golf and video games.



Vicki Luttrell

Vicki has worked in adult and children's healthcare, in ambulatory and acute care settings for nearly 15 years.

She is the Founder and CEO of Luttrell Consulting, where she provides Communications, Marketing, Public Relations and

Business Development support to healthcare, energy industry, sports industry and nonprofit organizations.

Vicki has a Bachelor's from University of Delaware in English, with concentrations in Communications and Journalism; and has almost completed her Master's Degree in Organizational Leadership from Wilmington University.

Vicki lives in Delaware with her husband of more than 20 years, Chris, and daughters, Brooke and Addison. They are a family of avid athletes (sailing, swimming and figure skating) and own several backyard chickens.



THE BOARD CORNER

Living in “interesting” times: The 2024 board agenda

Over the course of the next year, board members could find themselves living in interesting times. The Oxford English Dictionary defines interesting as “having the qualities which rouse curiosity or engage attention,” which seems an apt characterization for 2024. At present, the world continues to grapple with macro-level issues such as geopolitical risks and economic volatility. Advances in technology and other business processes continue to open the door to numerous new opportunities and risks. And because of these forces, to reiterate the point: Governance seems poised to become even more interesting.

Viewing 2024 with an enterprise risk lens

While no one can know the future, it seems safe to say several large-scale risks could loom in 2024. Geopolitical upheaval, political instability, economic uncertainty, regulatory change, rapid technology development—just to name a few challenges—may be frequent items on the board’s agenda. In the current environment, the short-term fallout has the potential to be substantial. But in the longer term, how boards respond may be just as (if not more) impactful. Ultimately, the board’s oversight and governance actions shape the sustainability and resiliency of its companies in the face of risks and opportunities.

Read the full article from [Deloitte here](#).



This Area’s Only Wage and Salary Survey and Executive/Department Head Salary Survey

Available Now!

As the region’s only salary survey, we have two options to benefit your organization: the “Wage and Salary Survey” and the “Executive/Department Head Salary Survey.”

The robust data for both surveys combined cover 90+ facilities and 41,000+ employees in the D.C. Metro area.

To place an order, you may visit our [website](#) and select which survey you would like to purchase, then checkout.

For those who participated in either of the 2024 surveys, be sure to contact us for your discount code.

Please note, if paying online and your organization participated in the 2023 survey, we invite you to [click here](#) to contact us by email or call our office at 301-731-4700 to receive your 50% discount toward purchase.

Data Reported

Participants reported the number of employees, average hourly rate, pay range minimum, midpoint and maximum, shift differentials and job characteristics such as union and exempt status for jobs which matched the descriptions provided in the questionnaire. The data between both surveys covers more than 40 facilities and 64,000 employees.

Welcome New Board Members



We are pleased to announce the appointment of **Deneen Richmond** as a trustee of the board as of March. Deneen is the President at Luminis Health Doctors Community Medical Center in Lanham, Maryland, and also serves as the Chief Quality, Equity & Population Health Officer.

With more than 30 years of healthcare leadership experience, she is deeply passionate about improving community health, promoting equity and eliminating disparities.

Deneen's extensive expertise has been recognized by local and national media outlets. She holds a master's degree in healthcare administration from The George Washington University and has authored chapters in The Healthcare Quality Book. Deneen is also an adjunct faculty member at the George Washington University, Milken School of Public Health.

Deneen brings valuable experience to the board, enhancing the services of The Healthcare Council and ShareSource. She will play a crucial role in advising the board to ensure a continued positive impact on our membership, affiliates and Endorsed Partners of ShareSource.



We are pleased to announce the appointment of **Kimberlee Daniels**, MBA, FACHE as a trustee of the board as of June. Kimberlee is the Chief Operating Officer of George Washington University Hospital. Prior to that, she was with University of Mississippi Medical Center where her responsibilities as COO included driving high quality, patient experience, safety and financial success.

Kimberlee's efforts were key in aligning strategic goals with the overall mission of the organization. During her time with UMC, the hospital's rankings improved. She also led initiatives to improve capacity, operational efficiency and clinical productivity.

Kimberlee is a transformational leader and a strong operator who brings experience in service line development, practice management and medical center operations.

As GWUH continues to expand, Kimberlee's experience working in 600+ bed level 1 trauma centers, coupled with her outstanding vision, will be instrumental in delivering an integrated system of clinical care throughout the Washington, D.C. region.

As we welcome Deneen and Kimberlee to the board, we are thrilled to harness their exceptional experience and leadership. Their dedication to advancing our mission, coupled with their strategic insights will undoubtedly propel The Healthcare Council and ShareSource toward new heights of excellence and impact. We look forward to charting a course toward a brighter, more innovative future.

— Les Pitton, President & CEO of The Healthcare Council and ShareSource

Welcome New Healthcare Council Members



MedStar Health

care, imaging and X-rays, physical therapy, or many services in between, MedStar St. Mary's Hospital places a priority on delivering a safe and positive healthcare experience.

Founded in 1912, MedStar St. Mary's Hospital is a not-for-profit facility delivering emergency, acute inpatient, and outpatient care. Their committed healthcare providers and team members strive to put the patient first in every way.

We are also proud to announce the addition of [MedStar Southern Maryland Hospital Center](#) to The Healthcare Council network.

MedStar Southern Maryland Hospital Center is leading the way by providing the highest quality clinical care with advanced technology, innovative medical services, and the region's top doctors. MedStar Southern Maryland Hospital Center not only treats illnesses and injuries but also promotes wellness and community health.

They are a full-service acute care facility with more than 44,000 emergency room visits and nearly 11,000 admissions each year. Their commitment to advanced technology distinguishes it from community hospitals. Their goal is to help residents of Southern Maryland achieve the highest possible level of physical and mental health, and thereby improve the quality of life in our community.



The Healthcare Council is also pleased to welcome [Cherished Hands Home Health Care](#) to our network.

Cherished Hands Home Health Care in Gaithersburg was established on both personal care experiences with their own loved ones as well as over 20 years of medical expertise. They concentrate on providing practical answers to those who want to age in place so they can remain safe and happy in their own homes. They are committed to providing exceptional home care in Montgomery Village and assuring that the highest professional and ethical standards are not only met, but exceeded.

Their Gaithersburg caregivers are specially qualified to satisfy the care needs of customers since they have an office and care staff that not only is highly educated but also has the compassion and heart necessary to treat our clients as family.

Please join us in welcoming all three of these new members to The Healthcare Council network. We look forward to having them as valued members of our collaborative partnerships.

Upcoming Divisional Group Meetings

We are pleased to offer these educational meetings as a way to network, collaborate and learn together. To view all upcoming events, visit [The Healthcare Council Events Page](#). [Email us](#) if you would like to register for any of these divisional group meetings, or [click here](#) to receive future invitations to these collaborative meetings.

Tuesday, May 21, 2024 - 12-1 p.m.

Volunteer Divisional Group

Wednesday, May 22, 2024 - 12-1 p.m.

Quality Divisional Group

Thursday, May 23, 2024 - 12-1 p.m.

Patient Experience Divisional Group

Tuesday, May 28, 2024 - 12-1 p.m.

Allied Health Divisional Group

Wednesday, May 29, 2024 - 12-1 p.m.

Healthcare Policy Divisional Group

Thursday, June 6, 2024 - 12-1 p.m.

IT Divisional Group

The Healthcare Council Divisional Chairs

Allied Health

Elizabeth Barnes, 301-920-9703

ebarnes@eseal.org

Marcus Bolston, 301-920-9713

mbolston@eseal.org

Behavioral Health

Dr. Marie Rose Alam, 410-402-7652

marierose.alam@maryland.gov

Facilities & Engineering

Christopher Martin, 410-772-6960

christopher.m.martin@medstar.net

Healthcare Policy

Matt Gillmore, 301-315-3350

mgilmore@gmpglaw.com

Nathan Barbo, 443-777-6419

Nathan.barbo@medstar.net

Human Resources

Brendan Johnson, 301-315-3350

bjohnso3@adventisthealthcare.com

Information Technology

Matt MacVey, 202-476-3734

mmacvey@childrensnational.org

Marketing/Public Relations

Daniel McEvily, 410-837-2050 x1050

dmcevily@chasebrexton.org

Kerri Donnelly, 240-507-4841

kdonnelly@mcbethesda.com

Patient Experience

Carolyn Cook, 301-774-8912

Carolyn.m.cook@medstar.net

Pharmacy

Mahro M. Ershadi, 410-752-0954 x 2225

mershadi@chasebrexton.org

Physician Liaison

Michelle Christ, mchris30@jhmi.edu

Kim Cox, kcox17@jhmi.edu

Population Health

Mindy Pierce, 301-628-3475

mindy-pierce@primarycarecoalition.org

Quality

Jamie White, 240-566-3668

jbwhite@frederick.health

Rehab

Frank DiGiovannantonio,

frank@proflept.com

Volunteer Services

Sarah Walker, 301-754-7306

sarah.walker001@holycrosshealth.org

Young Health Care Professionals

Derek Marconi, 240-446-2389

Supply Chain Advisory Council Planning Committee

Planning Committee Chair

POSITION OPEN

Erik Anderson

Calvert Health

410-535-8229

erik.anderson@calverthealthmed.org

Bill Brown

Pinehurst

910-750-2162

bbrown@crgadesign.com

Nikki Colletti

George Washington University

202-715-4463

nikki.colletti@gwu-hospital.com

Michael Ewing

Frederick Health

202-715-4463

mewing@frederick.health

Brian Riemer

Greater Baltimore Medical Center

443-849-2000

bkriemer@gbmc.org

Lisa Wallace

Goodwin House

202-877-2745

llwallace@goodwinhouse.org

AREA NEWS



Stephanie Schnittger

[Luminis Health Appoints New Chief Financial Officer](#)



Kathy Flannery

[Sheppard Pratt Announces VP and Chief of Schools](#)



Heather Casseaux

[Sentara Hospital Appoints 2 New Execs](#)



Heather Aaron

[Whitman-Walker Appoints New CEO](#)



Arsalan Sheikh

[ChristianaCare Union Hospital Names New CMO](#)



Jacqueline Saito

[Children's National Hospital Names Chief Quality & Safety Officer and VP Medical Affairs](#)



Wayne Franklin

[Children's National Hospital Names SVP of Heart Center](#)



The Power 50

[Virginia's 50 Most Powerful Execs](#)



Rebecca Miller

[Hospice of the Chesapeake Names New President & CEO](#)



Janice Nevin

[ChristianaCare Partners with Emerus Holdings to Build/Operate 3 New Hospitals in PA](#)



Charles Conner III

[MedStar Health Taps New Lead of Government Affairs](#)



Top 100 Hospitals

[Five Valley Health Hospitals Earn Top 100 Hospital Awards](#)



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Les H. Pitton

President & Chief Executive Officer
lpitton@healthcare-council.org

Ashli Thompson-Melton

Executive Assistant
Office Manager/Bookkeeper
amelton@healthcare-council.org

Jenn Johnson

VP & Chief Financial Officer
jjohnson@healthcare-council.org

Donna Bailey

Vice President & Chief Operations Officer
dbailey@healthcare-council.org

Jeff Galino

VP & Chief Business Development Officer
jgalino@healthcare-council.org

Jami Starliper

Assistant VP Partner Development
jstarliper@healthcare-council.org

Kerri Scriven

Director, Support Services
kscriven@healthcare-council.org

Ann Horton

Project & Program Administrator
ahorton@healthcare-council.org

Jason Hill

Director of Member Services
jhill@healthcare-council.org

Teresa Hawbaker

Member Services Senior Manager
thawbaker@healthcare-council.org

Tonie Broughton

Endorsed Partner Service Coordinator
sbroughton@healthcare-council.org

Robert Gordon

Premier Affiliate Service Coordinator
rgordon@healthcare-council.org

Hunter Mills

ShareSource Marketing Consultant
hmills@healthcare-council.org

Vicki Luttrell

Newsletter & Creative Design
vicki@luttrell.consulting

**Interested in Joining
The Healthcare
Council**

The Healthcare Council continues to develop its all-inclusive, broad-based association of members to accurately reflect the providers of care doing business in its service area - encompassing the mid-Atlantic region.

The Healthcare Council is committed to creating and providing opportunities for new members and associates, while keeping member dues low.

The Healthcare Council serves its members with detailed communications and professional contacts, partnerships, timely educational programs, surveys, collaborative efforts and strategic alliances.

To learn more about joining The Healthcare Council and/or participating in ShareSource, please contact us at 301-731-4700 or visit us at:

Healthcare-Council.org
or Share-Source.org

Follow us on social media



@TheHealthcareCouncil



@HealthcareCouncil



@HCNCA

The Healthcare Council Vision:

To meet the healthcare challenges of tomorrow by working together today.

Mission Statement:

The Healthcare Council is a membership organization dedicated to helping members reduce costs, encouraging co-operative working relationships and promoting quality healthcare in our region.

The Council functions as a neutral intermediary to facilitate networking and to provide member driven services.

Purpose:

The Healthcare Council is an organization consisting of hospitals and allied health care facilities, associations and educational institutions located in the Mid-Atlantic region. The purpose of the Council is to provide for members "strategic and business advantages" that no single institution or system can efficiently or economically develop alone.

Divisions of specific activity have been formed to carry on the ever-changing tasks at hand. These divisions develop information and improve performance using cooperative networking meetings, surveys, group discussion, analysis and continuing education programs.

The aim of the Council's wholly-owned subsidiary, ShareSource, is to serve its membership in the promotion of programs and services that will enhance the members' ability to operate their organizations successfully and cost effectively with integrity and competency.

The Healthcare Council is a not-for-profit 501(c)(3) corporation.

The Council has opportunities for Associates. For membership information, call 301-731-4700.